

# The Real Cost of Inadequate Training and Development

## SUMMARY

Every leadership team knows training matters, but here's what may be missed: when employees don't receive adequate training, they don't just fall behind on skills - they conclude their company doesn't care about their growth.

Our most recent Learning, Skills, and Talent Mobility Study reveals that this perception problem cascades into performance damage. Workers who don't get proper training are 5x more likely to believe their company cares more about 'extracting results' than investing in people. That perception triggers disengagement, lost productivity, and retention risk - the very outcomes that prevent organizations from executing on the business results they're pursuing.

The Perception Problem: "They Don't Care About Me"

When employees don't receive adequate training, they draw a harsh conclusion about leadership priorities:

MANAGEMENT ONLY CARES ABOUT BUSINESS RESULTS, NOT EMPLOYEE DEVELOPMENT

52% OF INADEQUATELY TRAINED WORKERS BELIEVE

10%

WORKERS WHO FEEL THIS WAY.

COMPARE THAT TO JUST 10% OF PROPERLY TRAINED

**5**x

LIKELY TO BELIEVE THEIR COMPANY CARES ABOUT THEIR GROWTH.

WORKERS WHO RECEIVE PROPER TRAINING ARE 5X MORE

This perception gap matters because once employees believe you don't care, they stop caring back.

# How "They Don't Care" Kills Performance

about development triggers a performance collapse:

The perception that leadership doesn't care



#### ONLY 34% OF INADEQUATELY TRAINED WORKERS FEEL DRIVEN

FEEL MOTIVATED IN THEIR WORK.

DISENGAGEMENT

TO MAKE A DIFFERENCE, COMPARED TO 76% OF PROPERLY TRAINED WORKERS.

That means the majority of inadequately trained employees

WORKERS WITH PROPER TRAINING ARE 2.2X MORE LIKELY TO

LOST PRODUCTIVITY

are showing up without the drive to contribute meaningfully.



#### ONLY 16% OF INADEQUATELY TRAINED WORKERS STRONGLY AGREE THEY CAN ACHIEVE EXPECTED PRODUCTIVITY, VS. 43% OF

PROPERLY TRAINED WORKERS. 23% VS. 81% HAVE THE SUPPORT AND RESOURCES TO ADAPT TO CHANGING WORK CONDITIONS.

When workers lack training, they can't perform at the level the business needs, even when they want to.



#### WORKERS WITH PROPER TRAINING ARE 3.3X MORE LIKELY TO STAY AND BE SATISFIED (66% VS. 20%).

**RETENTION RISK** 

76% OF EMPLOYEES PLAN TO QUIT WHEN THEIR COMPANY DOESN'T PRIORITIZE A CULTURE OF LEARNING.

The 80% who aren't happy but haven't quit yet? They're actively disengaged, dragging down team performance and culture while looking for their next opportunity.

### Inadequate training doesn't just affect how employees feel about their company—it destroys their confidence in their own capabilities and future:

The Confidence Collapse

Only **25% of** 79% of properly



25%

57% are confident their skills align with employer needs.

workers are confident

ability to grow their skills.

in their company's

Inadequately Trained



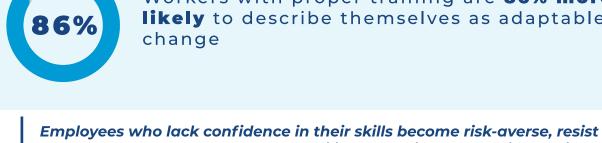
89% are confident their skills align with employer needs.

**trained workers** are

company's ability to

confident in their

grow their skills.



Workers with proper training are 86% more **likely** to describe themselves as adaptable to change

change, and can't execute on the agility strategies leadership puts in place.

CONCLUSION Training isn't just about building skills - it's how you signal to employees that you're

invested in their future. When workers don't receive adequate training, they conclude

3.3x more likely to stay and be satisfied, 2.7x more likely to meet productivity expectations, and 86% more likely to adapt when business conditions change.

These aren't just better workplaces - they're businesses built for growth.

that management doesn't care. That perception triggers disengagement, lost productivity, and retention risk that undermines every agility initiative you've built. Companies with cultures that actively promote development see employees who are